

# Referral Intake

## Intelligently Automated



### The Challenge

- Highly manual, error-prone process involving multiple employees for up to ~30 minutes per referral
- Practices run hundreds of referrals behind, meaning initial contact is 5-6 weeks from the original referral date
- Significant room for error due to missed documentation errors, missed phone calls, accidentally deleted/shredded faxes, and poor communication between the referring provider and specialist
- Time delays can cause patients to seek care elsewhere or abandon treatment altogether

### The Solution

A fully-automated referral intake process that includes

- Automated ingestion of faxes
- A tracking system for referral completion
- Automated correspondence with the patient and referring provider
- Scheduling automation

### The Benefits

- Automate up to 75% of the referral intake process
- Make a great first impression on new patients
- Increase practice revenue by booking more initial consults, faster
- Save over one FTE of effort annually on the processing of incoming referrals
- Free up team members to work on higher-value tasks
- Automated, rule-based data entry into EHR, CRM, appointment booking and supporting nursing worksheets
- Fax digestion accuracy will improve over time with human in the loop
- Human in the loop exception processing will allow the client to handle exceptional or rare scenario



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Workflow



Primary Care Provider orders specialist consultation



DCA sends referral via EMR to referral hub or fax



Appointment date associated with the referral in the EMR



Patient presents for specialist appointment



Referral documented as complete within specialist EMR



Documents sent to referring physician for review